# Jeff French

Product Design Lead with experience growing early-stage products by bringing together systems thinking and experimentation with highly collaborative teams.

# Experience

## Dropbox, 2019-2023

#### Product Design Manager, 2022–2023

- Led design team expansion, doubling capacity, to better support a growing set of objectives, and more user-centric solutions.
- Drove design integration of DocSend into Dropbox's core product, achieving buy-in from CEO and leadership, managing product designers across parallel short and longterm workstreams, with a successful v1 delivery.

#### Senior Product Designer, 2019–2022

- Prioritized creative and lightweight design solutions, including marketing growth efforts, that grew ARR from \$200K to \$1.5M and improved ROAS by 10x within 2 years.
- Led a redesign for the form builder, including user research and workshops, resulting in 50% conversion improvement for monthly active users.

#### HelloSign, 2017–2019

#### **Senior Product Designer**

- Designed the HelloWorks form-builder and customer portal from the ground up, collaborating with a small product team to deliver a freemium model with 100+ new accounts, monthly.
- · Created and iterated on a design system and component libraries for HelloSign and HelloWorks products, resulting in improved design consistency, accessibility standards, and improved designer/developer productivity.

### Additional

WellnessFX, UI/UX Designer, 2011–2017

Change.org, Web Designer, 2009–2011

#### Skills

- Product strategy
- Design systems
- Quantitative testing

- Leadership & mentoring
- Prototyping
- Usability testing

- User journeys & flows
- User research

#### Education

New York University, The Gallatin School of Individualized Study B.A. Individualized Study, Visual Arts & Design

(917) 860-9864 · jeff@jwfrench.com · jwfrench.com

